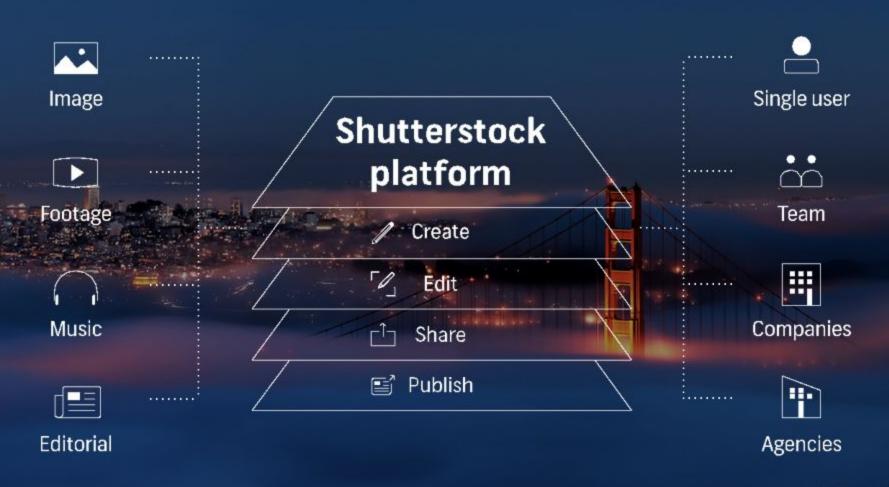
shutterstrck*

Do we still need metadata?

Lúí Smyth, 6 June 2019 CEPIC Paris





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Some Numbers

- **1.9 million active customers** across 150 countries
- **650,000 contributors** in 100 countries
- **260 million creative images** with 1.7 million new images added every week
- 40 million editorial images with over 700,000 new images published every month
- 15 years since the company was founded a technology teenager!
- 21 languages supported and many more to follow
- 1 billion downloads so far, with over 6 downloads every second
- \$650 million paid to contributors since 2003, thousands of lives changed



Over the past four years, our editorial offering has expanded dramatically. In addition to building our team of award-winning photographers, we've teamed up with over **30 global partners**, including:

| REX | VARIETY WWD | bpi | <u>AP</u> | CAL SPORT MEDIA | KOBAL COLLECTION | epa european epa pressphoto agency | TheFA | DAVIDSON ARCHIVE |
|--|--|---|---|---|--|---|--|--|
| 2015 January | 2015 June | 2016 January | 2016 March | 2016 July | 2016 September | 2016 October | 2018 March | 2018 July |
| Shutterstock acquires REX FEATURES, now Shutterstock Editorial | PENSKE MEDIA Exclusive Global Distribution | BACK PAGE IMAGES Co-exclusive Global Distribution now Shutterstock Sports | AP Co-exclusive distribution in US and UK | CAL SPORT Co-exclusive Global Distribution | Shutterstock acquire ART ARCHIVE & KOBAL COLLECTION | EPA Exclusive Distribution US, UK, GERMANY | THE FOOTBALL ASSOCIATION Exclusive Distribution | DAVIDSON ARCHIVE Exclusive Distribution |

Every Year: Over 6,500 Events with Shutterstock Editorial Photographers

2,500 - UK Sport

1,400 - UK Entertainment

1,400 - US East Coast

550 - US West Coast

750 - Europe Entertainment





BAFTA

















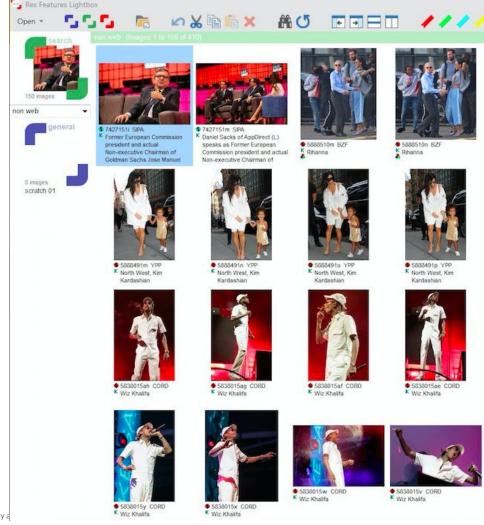






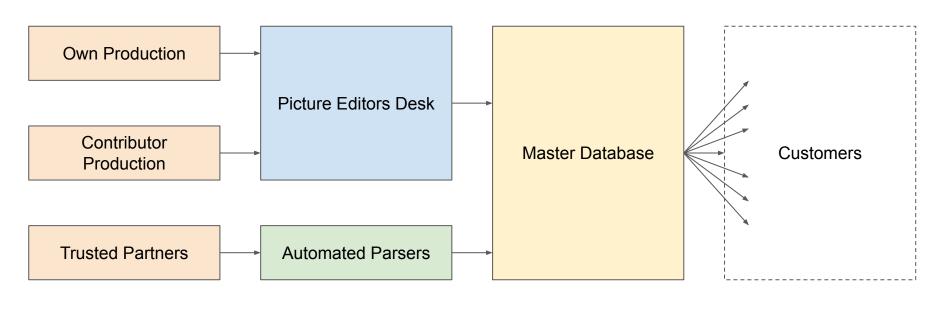
Key Metadata Workflows

- Desk Editing: Teams of photo editors in London and in Dublin review thousands of incoming images, determine which of the images will be selected for sale, do light photo edit and augment metadata with detailed keywords. Content delivered to customers in 5+ minutes (depending on the content).
- **Field Editing**: During live events, we have team in the field that edits and uploads content, delivering it to the customer in under 5 minutes.
- Trusted Partners: Ingestion of selected contributors' content is automated, uploaded and delivered to customer (with metadata mapped) in under 2 minutes.



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Editorial Metadata Flows



IPTC IIM / XMP input

IPTC IIM / XMP output

Not Just a Website - Additional Delivery Channels

FTP Feeds

The industry standard for delivery of editorial content.

Email

Used for targeted delivery of curated content to known customers.

APIs

Used by resellers, market aggregators, and some high-volume customers who want our content to be directly visible in their CMS.

Sneakernet

We find ourselves shipping hard-drives of content with surprising regularity, especially when kicking off a major partnership.

Physical Prints

We have one high-profile customer which still gets a physical printout delivered weekly with content of interest.

Physical Archive

We maintain a substantial warehouse in East London with an archive of 12-15 million negatives and transparencies going back decades - accessible to customers and researchers.



What do we get from metadata?

Retrievability

Keywords

Description

Featured Objects

Featured Entities, Brands, Persons

Technical Context

Camera spec

Shot settings

Meta-Metadata

Content Context

Location

Event Description

Categorisation

Image Notes

Legal Context

Licensing / Copyright / Ownership
Credit Line
Special Instructions
Reference Codes

Thank You

lsmyth@shutterstock.com

